

Knowledge and Understanding	Skills
Pupils can explain and answer questions on the following topics: • Factors influencing business location • The impact of globalisation on businesses • Barriers to international trade • How businesses compete internationally • The impact of ethical and environmental considerations on businesses • Methods of distribution • The purpose of business operations • Production processes • Impacts of technology on production • Managing stock • The role of procurement	 Demonstrates accurate knowledge and understanding of business concepts and issues throughout, including appropriate use of business terminology (AO1b). Detailed application of knowledge and understanding of business concepts and issues to the business context throughout (AO2). Deconstructs business information and/or issues, finding detailed interconnected points with logical chains of reasoning (AO3a). Draws a valid and well-reasoned conclusion based on a thorough evaluation of business information and issues (AO3b). Sound application of knowledge and understanding of business concepts and issues to the business context although there may be some inconsistencies (AO2). Deconstructs business information and/or issues, finding interconnected points with chains of reasoning, although there may be some logical inconsistencies (AO3a). Makes a judgement, providing a justification based on sound evaluation of business information and issues relevant to the choice made (AO3b). Demonstrates mostly accurate knowledge and understanding of business concepts and issues, including appropriate use of business terminology in places (AO1b). Deconstructs business information and/or issues, finding interconnected points with chains of reasoning, although there may be some logical inconsistencies (AO3a). Pupils can answer exam questions identifying one impact point and two linked strands. Pupils can use the correct calculations and formulas to answer numerical questions. Limited application of knowledge and understanding of business concepts and issues to the business context (AO2). Attempts to deconstruct business information and/or issues, finding limited connections between points (AO3a).

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